

### Update on Western Canadian Grain – Crop Year 2025-26 Week 13

#### **Summary:**

In grain shipment week 13, CN moved over 736,000 metric tonnes of grain and processed products, closely aligning with the supply chain target but above the three-year average. Several operational challenges negatively impacted grain movement into Vancouver, including multiple vessels falling back in schedule compounded by adverse weather conditions throughout the week. As a result, fluidity, terminal space and unload capacity were reduced, and CN was forced to hold back loaded rail traffic.

## CN Maximum Sustainable End-to-End Supply Chain Capacity Guidance

The capacity of Canada's grain supply chain varies through the crop year, and multiple factors place a real limit on the volume of grain that can move through the system at any point in time. The maximum sustainable capacity of the grain supply chain is also a function of the capacity and operational efficiency of the individual pieces of that supply chain, from origin to destination.

It is CN's view that on a sustained basis, the end-to-end grain supply chain can accommodate up to 7,800 cars (or up to 744,000 metric tonnes) per week of bulk grain and processed grain products outside of winter, of which approximately 900 cars per week are anticipated to be shipments of processed grain products. These maximum end-to-end grain supply chain capacity levels on CN assume that multiple conditions must be in place to achieve these levels. These conditions include, but are not limited to, those noted in the chart below:

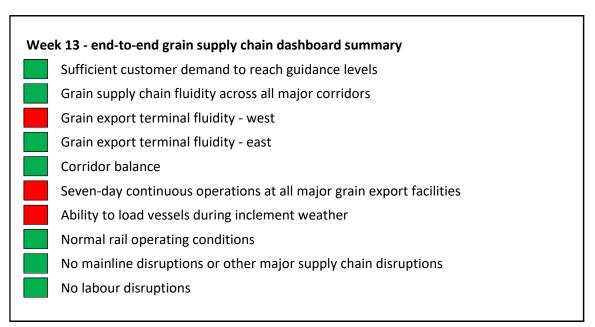


Figure 1. Weekly dashboard – conditions required to achieve maximum sustainable capacity guidance

#### **Grain export terminal fluidity – west**

 Combination of vessel delays and weather challenges in Vancouver reduced terminal productivity and grain movement to the ports.

#### Continuous operations at all grain export facilities:

Prince Rupert Grain terminal does not operate 24/7

#### **Vessel loading during inclement weather:**

• Limited ability to load vessels in rain

## **Bulk grain movement:**

For grain shipment week 13, CN shipped 6,714 bulk hopper cars, approximately 97% of the maximum sustainable supply chain capacity guidance of 6,900 bulk hopper cars.

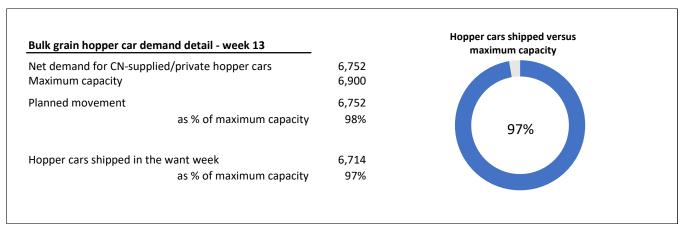


Figure 2. Bulk grain hopper car demand and demand fulfillment

#### **CROP YEAR-TO-DATE SUMMARIES**



Figure 3. Crop year-to-date shipments of grain and processed grain products from western Canada

CN moved 7.8 MMT of western Canadian bulk grain through week 13 of Crop Year 2025-26. This tonnage is 5% above the prior three-year average, but 7% below last year.

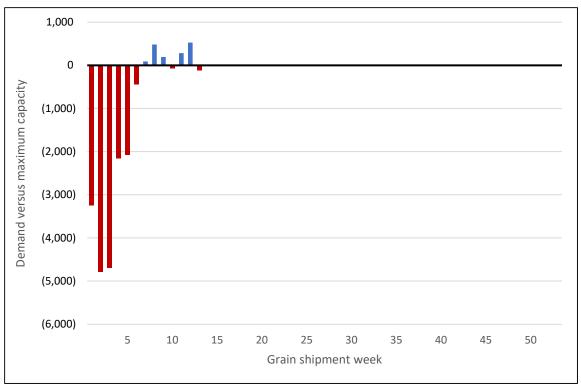


Figure 4. Customer demand for bulk grain movement via hopper car in relation to maximum end-to-end sustainable supply chain capacity on CN for bulk grain movement

Approximately 16,000 hopper cars worth of available grain supply capacity on CN went unutilized through week 13 of the crop year, representing approximately 1.5 million metric tonnes.

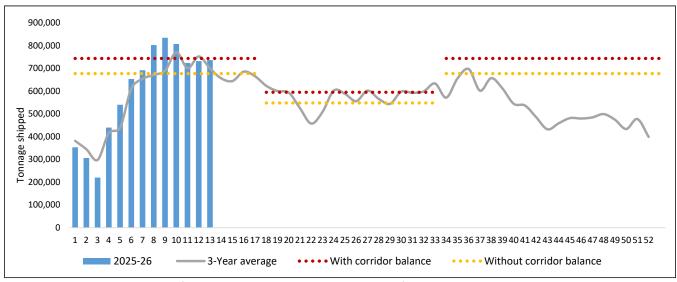


Figure 5. Weekly shipments of grain and processed grain products from western Canada on CN versus maximum end-to-end sustainable supply chain capacity guidance

## **GRAIN SHIPMENT WEEK 13 – SHIPMENTS OF GRAIN AND PROCESSED GRAIN PRODUCTS**

Week 13 (metric tonnes)	Vancouver	Prince Rupert	Thunder Bay	Churchill	N. America Domestic	Total	Carloads
All Grain Supply Chains	345,686	185,303	92,230	0	113,253	736,473	7,663
YTD Shipments (million metric tonnes)							
Common Hopper Fleet	3.2	1.0	1.1	0.0	0.4	5.7	59,358
Customer-supplied equipment <sup>1</sup>	1.3	0.0	0.0	0.0	0.7	2.1	21,895
Total <sup>2,3</sup>	4.5	1.0	1.1	0.0	1.1	7.8	81,253

<sup>&</sup>lt;sup>1</sup> includes bulk and processed grain moving in hopper cars and vegetable oil moving in tank cars

Figure 6. Shipments of grain and processed products from Western Canada on CN by primary destination and equipment type

 $<sup>^{\</sup>rm 2}\, {\rm Totals}$  above exclude bulk or processed grain shipped in intermodal containers

<sup>&</sup>lt;sup>3</sup> Totals may not add up due to rounding

## **COMMON CN-SUPPLIED HOPPER FLEET DETAIL**

# A. Car Demand and Order Planning

- Week 13 net car orders were 5,237. Changes to grain shipment demand in week 13 included:
  - o Zero orders rationed
  - o 274 orders cancelled throughout week 13

	Common Hopper Fleet	Vancouver	Week Prince Rupert	13 Complete Thunder Bay	(Oct 26 to N	Nov 01) N. America Domestic	Totals	Week 14 Latest	Week 15 Preliminary
	Total Customer Orders	2,764	1,456	1,004	0	287	5,511	5,950 <sup>(2)</sup>	5,814 <sup>(2)</sup>
	Invalid Customer Orders	0	0	0	0	0	0		
pu	Terminal Authorized Orders <sup>(1)</sup>	2,764	1,456	1,004	0	287	5,511 (1)		
Demand	Cancelled Orders	(134)	(24)	(116)	0	0	(274)		
	Total Net Orders	2,630	1,432	888	0	287	5,237		
	Contracted Orders Spot Orders						4,671 566		
Planning	Net Planned Orders	2,630	1,432	888	0	287	5,237		
	Planned Contracted Orders						4,671		
	Planned Spot Orders						566		
	% of Net Orders that were Planned						100%		
Note:	(1) New customer requests vetted for validity as p (2) Number of cars requested before order cut-off	-	-						

Figure 7. Summary of customer orders for CN-supplied hopper cars

# **B.** Car Spotting Performance

- 5,300 empty cars spotted in week 13
- 92% spotting performance against the current week's plan
- 99% of planned orders were spotted in the want week or within 24-72 hours of the end of the want week

Year 2025-26 Week 13 Spotting Performance	Planned	Spot Plan Cancelled	Net Plan	Last Week	Cars Spotted Current Week	Total Spotted	Spotting Performance	Unfilled orders rolled to next week
Current Week Plan Authorized New Orders	5,511	(274)	5,237	20	4,783	4,803	92%	434
Prior Week's Orders (rolled forward to current week)	242	0	242	-	242	242	100%	0
"Add-in" Cars Ordered after weekly plan is set	-	-	-	-	129	129		
Pre-Spots Early spotting of next week's orders	-	-	-	-	0	0		
Railway shuttles	-	-	-	-	146	146		
Total	5,753	(274)	5,479	20	5,300	5,320		

Figure 8. CN spotting performance in relation to confirmed and planned orders for CN-supplied hopper cars