

## CANADIAN NATIONAL RAILWAY COMPANY

**CONSOLIDATED STATEMENT OF INCOME (U.S. GAAP) - unaudited***(In millions, except per share data)*

|  | Three months ended |               | Six months ended |                 |
|--|--------------------|---------------|------------------|-----------------|
|  | June 30            |               | June 30          |                 |
|  | 2012               | 2011          | 2012             | 2011            |
| Revenues                                 | \$ 2,543           | \$ 2,260      | \$ 4,889         | \$ 4,344        |
| Operating expenses                       |                    |               |                  |                 |
| Labor and fringe benefits                | 504                | 432           | 1,013            | 905             |
| Purchased services and material          | 305                | 268           | 604              | 554             |
| Fuel                                     | 379                | 353           | 755              | 680             |
| Depreciation and amortization            | 230                | 217           | 460              | 435             |
| Equipment rents                          | 59                 | 54            | 121              | 105             |
| Casualty and other                       | 81                 | 62            | 158              | 146             |
| Total operating expenses                 | 1,558              | 1,386         | 3,111            | 2,825           |
| Operating income                         | 985                | 874           | 1,778            | 1,519           |
| Interest expense                         | (86)               | (85)          | (172)            | (171)           |
| Other income (Note 3)                    | 9                  | 10            | 302              | 310             |
| Income before income taxes               | 908                | 799           | 1,908            | 1,658           |
| Income tax expense (Note 7)              | (277)              | (261)         | (502)            | (452)           |
| <b>Net income</b>                        | <b>\$ 631</b>      | <b>\$ 538</b> | <b>\$ 1,406</b>  | <b>\$ 1,206</b> |
| <b>Earnings per share (Note 10)</b>      |                    |               |                  |                 |
| Basic                                    | \$ 1.44            | \$ 1.19       | \$ 3.20          | \$ 2.64         |
| Diluted                                  | \$ 1.44            | \$ 1.18       | \$ 3.18          | \$ 2.63         |
| <b>Weighted-average number of shares</b> |                    |               |                  |                 |
| Basic                                    | 437.2              | 453.9         | 439.1            | 456.1           |
| Diluted                                  | 439.5              | 457.1         | 441.5            | 459.4           |

See accompanying notes to unaudited consolidated financial statements.

CANADIAN NATIONAL RAILWAY COMPANY

**CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME (U.S. GAAP) - unaudited**

(In millions)

|   | Three months ended<br>June 30 |        | Six months ended<br>June 30 |          |
|---|-------------------------------|--------|-----------------------------|----------|
|   | 2012                          | 2011   | 2012                        | 2011     |
| Net income  | \$ 631                        | \$ 538 | \$ 1,406                    | \$ 1,206 |
| <b>Other comprehensive income (loss)</b>  |                               |        |                             |          |
| Foreign exchange gain (loss) on:  |                               |        |                             |          |
| Translation of the net investment in foreign operations   | 128                           | (33)   | 11                          | (180)    |
| Translation of US dollar-denominated long-term debt designated<br>as a hedge of the net investment in U.S. subsidiaries | (125)                         | 29     | (13)                        | 169      |
| Pension and other postretirement benefit plans (Note 6)   |                               |        |                             |          |
| Amortization of net actuarial loss included in net periodic<br>benefit cost (income)                                    | 31                            | 2      | 62                          | 4        |
| Amortization of prior service cost included in net periodic<br>benefit cost (income)                                    | 2                             | 1      | 4                           | 1        |
| Derivative instruments  | -                             | -      | -                           | (1)      |
| Other comprehensive income (loss) before income taxes   | 36                            | (1)    | 64                          | (7)      |
| Income tax recovery (expense)   | 9                             | (4)    | (14)                        | (25)     |
| Other comprehensive income (loss)   | 45                            | (5)    | 50                          | (32)     |
| Comprehensive income  | \$ 676                        | \$ 533 | \$ 1,456                    | \$ 1,174 |

See accompanying notes to unaudited consolidated financial statements.

**CANADIAN NATIONAL RAILWAY COMPANY**  
**CONSOLIDATED BALANCE SHEET (U.S. GAAP) - unaudited**

(In millions)

|   | June 30<br>2012  | December 31<br>2011 | June 30<br>2011  |
|---|------------------|---------------------|------------------|
| <b>Assets</b>   |                  |                     |                  |
| <b>Current assets:</b>  |                  |                     |                  |
| Cash and cash equivalents   | \$ 345           | \$ 101              | \$ 175           |
| Restricted cash and cash equivalents (Note 4)                     | 472              | 499                 | 467              |
| Accounts receivable   | 833              | 820                 | 825              |
| Material and supplies   | 277              | 201                 | 240              |
| Deferred and receivable income taxes                              | 47               | 122                 | 50               |
| Other   | 85               | 105                 | 84               |
| <b>Total current assets</b>                                       | <b>2,059</b>     | <b>1,848</b>        | <b>1,841</b>     |
| Properties  | 24,078           | 23,917              | 22,789           |
| Intangible and other assets                                       | 329              | 261                 | 840              |
| <b>Total assets</b>   | <b>\$ 26,466</b> | <b>\$ 26,026</b>    | <b>\$ 25,470</b> |
| <b>Liabilities and shareholders' equity</b>                       |                  |                     |                  |
| <b>Current liabilities:</b>                                       |                  |                     |                  |
| Accounts payable and other  | \$ 1,609         | \$ 1,580            | \$ 1,452         |
| Current portion of long-term debt (Note 4)                        | 784              | 135                 | 530              |
| <b>Total current liabilities</b>                                  | <b>2,393</b>     | <b>1,715</b>        | <b>1,982</b>     |
| Deferred income taxes   | 5,629            | 5,333               | 5,301            |
| Pension and other postretirement benefits, net of current portion | 576              | 1,095               | 510              |
| Other liabilities and deferred credits                            | 713              | 762                 | 774              |
| Long-term debt  | 5,991            | 6,441               | 5,432            |
| <b>Shareholders' equity:</b>                                      |                  |                     |                  |
| Common shares   | 4,132            | 4,141               | 4,211            |
| Accumulated other comprehensive loss                              | (2,789)          | (2,839)             | (1,741)          |
| Retained earnings   | 9,821            | 9,378               | 9,001            |
| <b>Total shareholders' equity</b>                                 | <b>11,164</b>    | <b>10,680</b>       | <b>11,471</b>    |
| <b>Total liabilities and shareholders' equity</b>                 | <b>\$ 26,466</b> | <b>\$ 26,026</b>    | <b>\$ 25,470</b> |

See accompanying notes to unaudited consolidated financial statements.

CANADIAN NATIONAL RAILWAY COMPANY

CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY (U.S. GAAP) - unaudited

(In millions)

|   | Three months ended |                   | Six months ended  |                   |
|---|--------------------|-------------------|-------------------|-------------------|
|   | June 30            |                   | June 30           |                   |
|   | 2012               | 2011              | 2012              | 2011              |
| <b>Common shares <sup>(1)</sup></b>         |                    |                   |                   |                   |
| Balance, beginning of period                | \$ 4,153           | \$ 4,228          | \$ 4,141          | \$ 4,252          |
| Stock options exercised and other           | 22                 | 34                | 78                | 56                |
| Share repurchase programs (Note 4)          | (43)               | (51)              | (87)              | (97)              |
| <b>Balance, end of period</b>               | <b>\$ 4,132</b>    | <b>\$ 4,211</b>   | <b>\$ 4,132</b>   | <b>\$ 4,211</b>   |
| <b>Accumulated other comprehensive loss</b> |                    |                   |                   |                   |
| Balance, beginning of period                | \$ (2,834)         | \$ (1,736)        | \$ (2,839)        | \$ (1,709)        |
| Other comprehensive income (loss)           | 45                 | (5)               | 50                | (32)              |
| <b>Balance, end of period</b>               | <b>\$ (2,789)</b>  | <b>\$ (1,741)</b> | <b>\$ (2,789)</b> | <b>\$ (1,741)</b> |
| <b>Retained earnings</b>                    |                    |                   |                   |                   |
| Balance, beginning of period                | \$ 9,679           | \$ 8,966          | \$ 9,378          | \$ 8,741          |
| Net income                                  | 631                | 538               | 1,406             | 1,206             |
| Share repurchase programs (Note 4)          | (326)              | (356)             | (635)             | (650)             |
| Dividends                                   | (163)              | (147)             | (328)             | (296)             |
| <b>Balance, end of period</b>               | <b>\$ 9,821</b>    | <b>\$ 9,001</b>   | <b>\$ 9,821</b>   | <b>\$ 9,001</b>   |

See accompanying notes to unaudited consolidated financial statements.

(1) During the three and six months ended June 30, 2012, the Company issued 0.6 million and 1.9 million common shares, respectively, as a result of stock options exercised and repurchased 4.5 million and 9.2 million common shares, respectively, under its current share repurchase program. At June 30, 2012, the Company had 434.8 million common shares outstanding.

**CANADIAN NATIONAL RAILWAY COMPANY**  
**CONSOLIDATED STATEMENT OF CASH FLOWS (U.S. GAAP) - unaudited**

(In millions)

|   | Three months ended |               | Six months ended |                 |
|---|--------------------|---------------|------------------|-----------------|
|   | June 30            |               | June 30          |                 |
|   | 2012               | 2011          | 2012             | 2011            |
| <b>Operating activities</b>   |                    |               |                  |                 |
| Net income  | \$ 631             | \$ 538        | \$ 1,406         | \$ 1,206        |
| Adjustments to reconcile net income to net cash provided by operating activities:                   |                    |               |                  |                 |
| Depreciation and amortization   | 230                | 217           | 460              | 435             |
| Deferred income taxes   | 78                 | 119           | 272              | 223             |
| Gain on disposal of property (Note 3)   | -                  | -             | (281)            | (288)           |
| Changes in operating assets and liabilities:  |                    |               |                  |                 |
| Accounts receivable   | (56)               | (54)          | (12)             | (72)            |
| Material and supplies   | (15)               | (13)          | (76)             | (32)            |
| Accounts payable and other  | 290                | 106           | 90               | 42              |
| Other current assets  | 19                 | 3             | (11)             | (7)             |
| Pensions and other, net   | 34                 | (17)          | (512)            | (109)           |
| <b>Net cash provided by operating activities</b>  | <b>1,211</b>       | <b>899</b>    | <b>1,336</b>     | <b>1,398</b>    |
| <b>Investing activities</b>   |                    |               |                  |                 |
| Property additions  | (389)              | (377)         | (613)            | (597)           |
| Disposal of property (Note 3)   | -                  | -             | 311              | 299             |
| Change in restricted cash and cash equivalents (Note 4)   | 27                 | (467)         | 27               | (467)           |
| Other, net  | (4)                | 3             | (2)              | 17              |
| <b>Net cash used in investing activities</b>  | <b>(366)</b>       | <b>(841)</b>  | <b>(277)</b>     | <b>(748)</b>    |
| <b>Financing activities</b>   |                    |               |                  |                 |
| Issuance of debt (Note 4)   | 554                | 64            | 1,631            | 64              |
| Repayment of debt   | (723)              | (17)          | (1,468)          | (39)            |
| Issuance of common shares due to exercise of stock options and related excess tax benefits realized | 19                 | 31            | 73               | 51              |
| Repurchase of common shares (Note 4)  | (369)              | (407)         | (722)            | (747)           |
| Dividends paid  | (163)              | (147)         | (328)            | (296)           |
| <b>Net cash used in financing activities</b>  | <b>(682)</b>       | <b>(476)</b>  | <b>(814)</b>     | <b>(967)</b>    |
| Effect of foreign exchange fluctuations on US dollar-denominated cash and cash equivalents          | -                  | -             | (1)              | 2               |
| <b>Net increase (decrease) in cash and cash equivalents</b>   | <b>163</b>         | <b>(418)</b>  | <b>244</b>       | <b>(315)</b>    |
| Cash and cash equivalents, beginning of period  | 182                | 593           | 101              | 490             |
| <b>Cash and cash equivalents, end of period</b>   | <b>\$ 345</b>      | <b>\$ 175</b> | <b>\$ 345</b>    | <b>\$ 175</b>   |
| <b>Supplemental cash flow information</b>   |                    |               |                  |                 |
| Net cash receipts from customers and other  | \$ 2,541           | \$ 2,228      | \$ 4,920         | \$ 4,333        |
| Net cash payments for:  |                    |               |                  |                 |
| Employee services, suppliers and other expenses   | (1,233)            | (1,156)       | (2,767)          | (2,427)         |
| Interest  | (76)               | (75)          | (186)            | (162)           |
| Personal injury and other claims  | (14)               | (16)          | (44)             | (33)            |
| Pensions (Note 6)   | (5)                | (5)           | (558)            | (98)            |
| Income taxes  | (2)                | (77)          | (29)             | (215)           |
| <b>Net cash provided by operating activities</b>  | <b>\$ 1,211</b>    | <b>\$ 899</b> | <b>\$ 1,336</b>  | <b>\$ 1,398</b> |

See accompanying notes to unaudited consolidated financial statements.

**CANADIAN NATIONAL RAILWAY COMPANY**  
**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (U.S. GAAP)**

---

**Note 1 - Basis of presentation**

In management's opinion, the accompanying unaudited Interim Consolidated Financial Statements and Notes thereto, expressed in Canadian dollars, and prepared in accordance with U.S. generally accepted accounting principles (U.S. GAAP) for interim financial statements, contain all adjustments (consisting of normal recurring accruals) necessary to present fairly Canadian National Railway Company's (the Company) financial position as at June 30, 2012, December 31, 2011 and June 30, 2011, and its results of operations, changes in shareholders' equity and cash flows for the three and six months ended June 30, 2012 and 2011.

These unaudited Interim Consolidated Financial Statements and Notes thereto have been prepared using accounting policies consistent with those used in preparing the Company's 2011 Annual Consolidated Financial Statements. While management believes that the disclosures presented are adequate to make the information not misleading, these unaudited Interim Consolidated Financial Statements and Notes thereto should be read in conjunction with the Company's Interim Management's Discussion and Analysis (MD&A) and the 2011 Annual Consolidated Financial Statements and Notes thereto.

**Note 2 - Accounting change**

In June 2011, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) 2011-05, Presentation of Comprehensive Income, giving companies the option to present the components of net income and comprehensive income in either one or two consecutive financial statements. ASU 2011-05 eliminates the option to present the components of other comprehensive income in the statement of changes in shareholders' equity. ASU 2011-05 also requires reclassification adjustments for each component of accumulated other comprehensive income (AOCI) in both net income and other comprehensive income (OCI) to be separately disclosed on the face of the financial statements. In December 2011, the FASB issued ASU 2011-12, Deferral of the Effective Date for Amendments to the Presentation of Reclassifications of Items Out of Accumulated Other Comprehensive Income, which deferred the effective date to present reclassification adjustments in net income. The effective date of the deferral is consistent with the effective date of ASU 2011-05 which is effective for fiscal years beginning on or after December 15, 2011. The FASB is currently re-evaluating the requirements, with a final decision expected in 2012. The Company has adopted the requirements of these ASUs.

**Note 3 - Disposal of property**

*2012 – Disposal of Bala-Oakville*

In March 2012, the Company entered into an agreement with Metrolinx to sell a segment of the Bala and a segment of the Oakville subdivisions in Toronto, Ontario, together with the rail fixtures and certain passenger agreements (collectively the "Bala-Oakville"), for cash proceeds of \$311 million before transaction costs. Under the agreement, the Company obtained the perpetual right to operate freight trains over the Bala-Oakville at its then current level of operating activity, with the possibility of increasing its operating activity for additional consideration. The transaction resulted in a gain on disposal of \$281 million (\$252 million after-tax) that was recorded in Other income under the full accrual method of accounting for real estate transactions.

*2011 – Disposal of IC RailMarine Terminal*

In August 2011, the Company sold substantially all of the assets of IC RailMarine Terminal Company (ICRMT), an indirect subsidiary of the Company, to Raven Energy, LLC, an affiliate of Foresight Energy, LLC (Foresight) and the Cline Group (Cline), for cash proceeds of \$70 million (US\$73 million) before transaction costs. ICRMT is located on the east bank of the Mississippi River and stores and transfers bulk commodities and liquids between rail, ship and barge, serving customers in North American and global markets. Under the sale agreement, the Company will benefit from a 10-year rail transportation agreement with Savatran, LLC, an affiliate of Foresight and Cline, to haul a minimum annual volume of coal from four Illinois mines to the ICRMT transfer facility. The transaction resulted in a gain on disposal of \$60 million (\$38 million after-tax) that was recorded in Other income.

**CANADIAN NATIONAL RAILWAY COMPANY**  
**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (U.S. GAAP)**

*2011 – Disposal of Lakeshore East*

In March 2011, the Company entered into an agreement with Metrolinx to sell a segment of the Kingston subdivision known as the Lakeshore East in Pickering and Toronto, Ontario, together with the rail fixtures and certain passenger agreements (collectively the “Lakeshore East”), for cash proceeds of \$299 million before transaction costs. Under the agreement, the Company obtained the perpetual right to operate freight trains over the Lakeshore East at its then current level of operating activity, with the possibility of increasing its operating activity for additional consideration. The transaction resulted in a gain on disposal of \$288 million (\$254 million after-tax) that was recorded in Other income under the full accrual method of accounting for real estate transactions.

**Note 4 - Financing activities**

*Revolving credit facility*

In May 2011, the Company entered into an \$800 million four-year revolving credit facility agreement with a consortium of lenders. In March 2012, the agreement was amended to extend the term to May 2017. The agreement, which contains customary terms and conditions, allows for increases in the facility amount, up to a maximum of \$1,300 million, as well as the option to extend the term by an additional year at each anniversary date, subject to the consent of individual lenders. The Company plans to use the credit facility for working capital and general corporate purposes, including backstopping its commercial paper program. As at June 30, 2012, the Company had no outstanding borrowings under its revolving credit facility (nil as at December 31, 2011).

*Commercial paper*

The Company has a commercial paper program, which is backed by its revolving credit facility, enabling it to issue commercial paper up to a maximum aggregate principal amount of \$800 million, or the US dollar equivalent. As at June 30, 2012, the Company had borrowings of \$270 million of commercial paper (\$82 million (US\$81 million) as at December 31, 2011) presented in Current portion of long-term debt on the Consolidated Balance Sheet. The weighted-average interest rate on these borrowings was 1.04% (0.20% as at December 31, 2011).

*Bilateral letter of credit facilities and Restricted cash and cash equivalents*

In April 2011, the Company entered into a series of three-year bilateral letter of credit facility agreements with various banks to support its requirements to post letters of credit in the ordinary course of business. In March 2012, the agreements were amended to extend the maturity by one year to April 2015 and an additional letter of credit agreement was signed with an additional bank. Under these agreements as amended, the Company has the option from time to time to pledge collateral in the form of cash or cash equivalents, for a minimum term of one month, equal to at least the face value of the letters of credit issued. As at June 30, 2012, from a total committed amount of \$559 million (\$520 million as at December 31, 2011) by the various banks, the Company had letters of credit drawn of \$502 million (\$499 million as at December 31, 2011). As at June 30, 2012, cash and cash equivalents of \$472 million (\$499 million as at December 31, 2011) were pledged as collateral and recorded as Restricted cash and cash equivalents on the Consolidated Balance Sheet.

*Share repurchase programs*

In October 2011, the Board of Directors of the Company approved a share repurchase program which allows for the repurchase of up to 17.0 million common shares between October 28, 2011 and October 27, 2012 pursuant to a normal course issuer bid at prevailing market prices plus brokerage fees, or such other prices as may be permitted by the Toronto Stock Exchange.

The following table provides the activity under such share repurchase program as well as the share repurchase program of the prior year:

| <i>In millions, except per share data</i>          | <b>Three months ended June 30</b> |             | <b>Six months ended June 30</b> |             |
|--|-----------------------------------|-------------|---------------------------------|-------------|
|  | <b>2012</b>                       | <b>2011</b> | <b>2012</b>                     | <b>2011</b> |
| Number of common shares repurchased <sup>(1)</sup> | <b>4.5</b>                        | 5.5         | <b>9.2</b>                      | 10.5        |
| Weighted-average price per share <sup>(2)</sup>    | <b>\$ 82.96</b>                   | \$ 74.08    | <b>\$ 78.92</b>                 | \$ 71.18    |
| Amount of repurchase                               | <b>\$ 369</b>                     | \$ 407      | <b>\$ 722</b>                   | \$ 747      |

(1) Includes common shares purchased in the first quarters of 2012 and 2011 pursuant to private agreements between the Company and arm's length third-party sellers.

(2) Includes brokerage fees.

**CANADIAN NATIONAL RAILWAY COMPANY**  
**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (U.S. GAAP)**

**Note 5 - Stock plans**

The Company has various stock-based incentive plans for eligible employees. A description of the Company's major plans is provided in Note 11 – Stock plans to the Company's 2011 Annual Consolidated Financial Statements. The following table provides total stock-based compensation expense for awards under all plans, as well as the related tax benefit recognized in income, for the three and six months ended June 30, 2012 and 2011.

| <i>In millions</i>                            | Three months ended June 30 |           | Six months ended June 30 |           |
|---|----------------------------|-----------|--------------------------|-----------|
|   | 2012                       | 2011      | 2012                     | 2011      |
| <b>Cash settled awards</b>                    |                            |           |                          |           |
| Restricted share unit plan                    | \$ 21                      | \$ 18     | \$ 30                    | \$ 47     |
| Voluntary Incentive Deferral Plan (VIDP)      | 9                          | 7         | 10                       | 18        |
|   | <u>30</u>                  | <u>25</u> | <u>40</u>                | <u>65</u> |
| <b>Stock option awards</b>                    | 3                          | 3         | 5                        | 5         |
| <i>Total stock-based compensation expense</i> | \$ 33                      | \$ 28     | \$ 45                    | \$ 70     |
| <i>Tax benefit recognized in income</i>       | \$ 8                       | \$ 7      | \$ 9                     | \$ 18     |

*Cash settled awards*

Following approval by the Board of Directors in January 2012, the Company granted 0.5 million restricted share units (RSUs) to designated management employees entitling them to receive payout in cash based on the Company's share price. The RSUs granted by the Company are generally scheduled for payout in cash after three years ("plan period") and vest conditionally upon the attainment of a target relating to return on invested capital over the plan period.

Payout is conditional upon the attainment of a minimum share price calculated using the average of the last three months of the plan period. In addition, commencing at various dates, for senior and executive management employees ("executive employees"), payout is conditional on compliance with the conditions of their benefit plans, award or employment agreements, including but not limited to non-compete, non-solicitation, and non-disclosure of confidential information conditions. Current or former executive employees who breach such conditions of their benefit plans, award or employment agreements will forfeit the RSU payout. Should the Company reasonably determine that a current or former executive employee may have violated the conditions of their benefit plans, award or employment agreements, the Company may at its discretion change the manner of vesting of the RSUs to suspend payout on any RSUs pending resolution of such matter.

In February 2012, the Company's Board of Directors unanimously voted to forfeit and cancel the RSU payout of approximately \$18 million otherwise due in February 2012 to its former Chief Executive Officer (CEO) after determining that the former CEO was likely in breach of his non-compete and non-disclosure of confidential information conditions contained in the former CEO's employment agreement. Pending a final resolution of the legal proceedings, the Company, without prejudice, has not recorded a gain from the cancellation of the RSU payout. See Note 8 - Major commitments and contingencies to the Company's unaudited Interim Consolidated Financial Statements.

As at June 30, 2012, 0.1 million RSUs remained authorized for future issuance under this plan.

The following table provides the 2012 activity for all cash settled awards:

| <i>In millions</i>                  | RSUs       |                           | VIDP      |            |
|-------------------------------------|------------|---------------------------|-----------|------------|
|                                     | Nonvested  | Vested                    | Nonvested | Vested     |
| Outstanding at December 31, 2011    | 0.9        | 0.9                       | -         | 1.4        |
| Granted (Payout)                    | 0.5        | (0.7)                     | -         | -          |
| <i>Outstanding at June 30, 2012</i> | <u>1.4</u> | <u>0.2</u> <sup>(1)</sup> | <u>-</u>  | <u>1.4</u> |

(1) Consists of the units of the RSU payout currently in dispute. See Note 8 - Major commitments and contingencies to the Company's unaudited Interim Consolidated Financial Statements.

**CANADIAN NATIONAL RAILWAY COMPANY**  
**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (U.S. GAAP)**

The following table provides valuation and expense information for all cash settled awards:

| <i>In millions, unless otherwise indicated</i>                                   | RSUs <sup>(1)</sup> |          |          |                      | VIDP <sup>(2)</sup> |        | Total |
|--|---------------------|----------|----------|----------------------|---------------------|--------|-------|
| Year of grant  | 2012                | 2011     | 2010     | 2009                 |                     |        |       |
| <b>Stock-based compensation expense recognized over requisite service period</b> |                     |          |          |                      |                     |        |       |
| Six months ended June 30, 2012   | \$ 6                | \$ 12    | \$ 12    | \$ -                 | \$ 10               | \$ 40  |       |
| Six months ended June 30, 2011   | N/A                 | \$ 6     | \$ 16    | \$ 25                | \$ 18               | \$ 65  |       |
| <b>Liability outstanding</b>   |                     |          |          |                      |                     |        |       |
| June 30, 2012  | \$ 6                | \$ 32    | \$ 56    | \$ 18 <sup>(3)</sup> | \$ 129              | \$ 241 |       |
| December 31, 2011  | N/A                 | \$ 19    | \$ 44    | \$ 82                | \$ 119              | \$ 264 |       |
| <b>Fair value per unit</b>   |                     |          |          |                      |                     |        |       |
| June 30, 2012 (\$)   | \$ 54.12            | \$ 75.03 | \$ 85.31 | N/A                  | \$ 86.10            | N/A    |       |
| <b>Fair value of awards vested during the period</b>                             |                     |          |          |                      |                     |        |       |
| Six months ended June 30, 2012   | \$ -                | \$ -     | \$ -     | N/A                  | \$ 1                | \$ 1   |       |
| Six months ended June 30, 2011   | N/A                 | \$ -     | \$ -     | \$ -                 | \$ 1                | \$ 1   |       |
| <b>Nonvested awards at June 30, 2012</b>   |                     |          |          |                      |                     |        |       |
| Unrecognized compensation cost   | \$ 18               | \$ 18    | \$ 8     | N/A                  | \$ 1                | \$ 45  |       |
| Remaining recognition period (years)   | 2.5                 | 1.5      | 0.5      | N/A                  | N/A <sup>(4)</sup>  | N/A    |       |
| <b>Assumptions <sup>(5)</sup></b>  |                     |          |          |                      |                     |        |       |
| Stock price (\$)   | \$ 86.10            | \$ 86.10 | \$ 86.10 | N/A                  | \$ 86.10            | N/A    |       |
| Expected stock price volatility <sup>(6)</sup>                                   | 19%                 | 17%      | 19%      | N/A                  | N/A                 | N/A    |       |
| Expected term (years) <sup>(7)</sup>   | 2.5                 | 1.5      | 0.5      | N/A                  | N/A                 | N/A    |       |
| Risk-free interest rate <sup>(8)</sup>   | 0.98%               | 0.97%    | 0.96%    | N/A                  | N/A                 | N/A    |       |
| Dividend rate (\$) <sup>(9)</sup>  | \$ 1.50             | \$ 1.50  | \$ 1.50  | N/A                  | N/A                 | N/A    |       |

(1) Compensation cost is based on the fair value of the awards at period-end using the lattice-based valuation model that uses the assumptions as presented herein.

(2) Compensation cost is based on intrinsic value.

(3) Consists of the carrying value of the RSU payout currently in dispute. See Note 8 - Major Commitments and contingencies to the Company's unaudited Interim Consolidated Financial Statements.

(4) The remaining recognition period has not been quantified as it relates solely to the 25% Company grant and the dividends earned thereon, representing a minimal number of units.

(5) Assumptions used to determine fair value are at June 30, 2012.

(6) Based on the historical volatility of the Company's stock over a period commensurate with the expected term of the award.

(7) Represents the remaining period of time that awards are expected to be outstanding.

(8) Based on the implied yield available on zero-coupon government issues with an equivalent term commensurate with the expected term of the awards.

(9) Based on the annualized dividend rate.

**Stock option awards**

Following approval by the Board of Directors in January 2012, the Company granted 0.6 million conventional stock options to designated senior management employees. The stock option plan allows eligible employees to acquire common shares of the Company upon vesting at a price equal to the market value of the common shares at the date of grant. The options are exercisable during a period not exceeding 10 years. The right to exercise options generally accrues over a period of four years of continuous employment. Options are not generally exercisable during the first 12 months after the date of grant. At June 30, 2012, 10.4 million common shares remained authorized for future issuances under this plan. The total number of options outstanding at June 30, 2012, including conventional and performance-accelerated options, was 4.5 million and 1.1 million, respectively. As at June 30, 2012, the performance-accelerated stock options were fully vested.

**CANADIAN NATIONAL RAILWAY COMPANY**  
**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (U.S. GAAP)**

The following table provides the activity of stock option awards in 2012. The table also provides the aggregate intrinsic value for in-the-money stock options, which represents the value that would have been received by option holders had they exercised their options on June 30, 2012 at the Company's closing stock price of \$86.10.

|  | Options outstanding |                                 |                                      |                           |
|--|---------------------|---------------------------------|--------------------------------------|---------------------------|
|  | Number of options   | Weighted-average exercise price | Weighted-average years to expiration | Aggregate intrinsic value |
|  | <i>In millions</i>  |                                 |                                      | <i>In millions</i>        |
| Outstanding at December 31, 2011 <sup>(1)</sup>    | 6.9                 | \$ 40.80                        |                                      |                           |
| Granted  | 0.6                 | \$ 76.69                        |                                      |                           |
| Exercised  | (1.9)               | \$ 34.76                        |                                      |                           |
| <b>Outstanding at June 30, 2012 <sup>(1)</sup></b> | <b>5.6</b>          | <b>\$ 46.63</b>                 | <b>5.3</b>                           | <b>\$ 222</b>             |
| <b>Exercisable at June 30, 2012 <sup>(1)</sup></b> | <b>3.9</b>          | <b>\$ 39.11</b>                 | <b>4.0</b>                           | <b>\$ 184</b>             |

(1) Stock options with a US dollar exercise price have been translated to Canadian dollars using the foreign exchange rate in effect at the balance sheet date.

The following table provides valuation and expense information for all stock option awards:

*In millions, unless otherwise indicated*

| Year of grant   | 2012     | 2011     | 2010     | 2009     | 2008     | 2007     | Total |
|---|----------|----------|----------|----------|----------|----------|-------|
| <b>Stock-based compensation expense recognized over requisite service period <sup>(1)</sup></b> |          |          |          |          |          |          |       |
| Six months ended June 30, 2012  | \$ 2     | \$ 1     | \$ 1     | \$ 1     | \$ -     | \$ -     | \$ 5  |
| Six months ended June 30, 2011  | N/A      | \$ 2     | \$ 1     | \$ 1     | \$ 1     | \$ -     | \$ 5  |
| <b>Fair value per unit</b>  |          |          |          |          |          |          |       |
| At grant date (\$)  | \$ 15.48 | \$ 15.66 | \$ 13.09 | \$ 12.60 | \$ 12.44 | \$ 13.37 | N/A   |
| <b>Fair value of awards vested during the period</b>  |          |          |          |          |          |          |       |
| Six months ended June 30, 2012  | \$ -     | \$ 2     | \$ 2     | \$ 4     | \$ 3     | \$ -     | \$ 11 |
| Six months ended June 30, 2011  | N/A      | \$ -     | \$ 2     | \$ 4     | \$ 3     | \$ 3     | \$ 12 |
| <b>Nonvested awards at June 30, 2012</b>  |          |          |          |          |          |          |       |
| Unrecognized compensation cost  | \$ 6     | \$ 4     | \$ 2     | \$ 1     | \$ -     | \$ -     | \$ 13 |
| Remaining recognition period (years)  | 3.5      | 2.5      | 1.5      | 0.5      | -        | -        | N/A   |
| <b>Assumptions</b>  |          |          |          |          |          |          |       |
| Grant price (\$)  | \$ 76.69 | \$ 68.94 | \$ 54.76 | \$ 42.14 | \$ 48.51 | \$ 52.79 | N/A   |
| Expected stock price volatility <sup>(2)</sup>  | 26%      | 26%      | 28%      | 39%      | 27%      | 24%      | N/A   |
| Expected term (years) <sup>(3)</sup>  | 5.4      | 5.3      | 5.4      | 5.3      | 5.3      | 5.2      | N/A   |
| Risk-free interest rate <sup>(4)</sup>  | 1.33%    | 2.53%    | 2.44%    | 1.97%    | 3.58%    | 4.12%    | N/A   |
| Dividend rate (\$) <sup>(5)</sup>   | \$ 1.50  | \$ 1.30  | \$ 1.08  | \$ 1.01  | \$ 0.92  | \$ 0.84  | N/A   |

(1) Compensation cost is based on the grant date fair value using the Black-Scholes option-pricing model that uses the assumptions at the grant date.

(2) Based on the average of the historical volatility of the Company's stock over a period commensurate with the expected term of the award and the implied volatility from traded options on the Company's stock.

(3) Represents the period of time that awards are expected to be outstanding. The Company uses historical data to estimate option exercise and employee termination, and groups of employees that have similar historical exercise behavior are considered separately.

(4) Based on the implied yield available on zero-coupon government issues with an equivalent term commensurate with the expected term of the awards.

(5) Based on the annualized dividend rate.

**CANADIAN NATIONAL RAILWAY COMPANY**  
**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (U.S. GAAP)**

**Note 6 - Pensions and other postretirement benefits**

The Company has various retirement benefit plans under which substantially all of its employees are entitled to benefits at retirement age, generally based on compensation and length of service and/or contributions. Senior and executive management ("executive employees") subject to certain minimum service and age requirements are also eligible for an additional retirement benefit under their Special Retirement Stipend Agreements ("SRS"), the Supplemental Executive Retirement Plan ("SERP") and/or the Defined Contribution Supplemental Executive Retirement Plan ("DC SERP"). Executive employees who breach the non-compete, non-solicitation and non-disclosure of confidential information conditions of the SRS, SERP and/or DC SERP plans or other employment agreements will forfeit the retirement benefit under these plans. Should the Company reasonably determine that a current or former executive employee may have violated the conditions of their SRS, SERP, and/or DC SERP plan or other employment agreement, the Company may at its discretion withhold or suspend payout of the retirement benefit pending resolution of such matter.

In February 2012, the Company's Board of Directors unanimously voted to forfeit and cancel the \$1.5 million annual retirement benefit otherwise due to its former CEO after determining that the former CEO was likely in breach of the non-compete and non-disclosure of confidential information conditions contained in the former CEO's employment agreement. Pending a final resolution of the legal proceedings, the Company, without prejudice, has not recorded a settlement gain of approximately \$21 million from the termination of the former CEO's retirement benefit plan. See Note 8 - Major commitments and contingencies to the Company's unaudited Interim Consolidated Financial Statements.

For the three and six months ended June 30, 2012 and 2011, the components of net periodic benefit cost (income) for pensions and other postretirement benefits were as follows:

**(a) Components of net periodic benefit cost (income) for pensions**

| <i>In millions</i>                        | Three months ended |                | Six months ended |                |
|---|--------------------|----------------|------------------|----------------|
|   | June 30            |                | June 30          |                |
|   | 2012               | 2011           | 2012             | 2011           |
| Service cost                              | \$ 36              | \$ 31          | \$ 72            | \$ 62          |
| Interest cost                             | 184                | 196            | 368              | 393            |
| Expected return on plan assets            | (248)              | (251)          | (496)            | (502)          |
| Amortization of prior service cost        | 1                  | -              | 2                | -              |
| Recognized net actuarial loss             | 31                 | 2              | 62               | 4              |
| <b>Net periodic benefit cost (income)</b> | <b>\$ 4</b>        | <b>\$ (22)</b> | <b>\$ 8</b>      | <b>\$ (43)</b> |

**(b) Components of net periodic benefit cost for other postretirement benefits**

| <i>In millions</i>                 | Three months ended |             | Six months ended |              |
|------------------------------------|--------------------|-------------|------------------|--------------|
|                                    | June 30            |             | June 30          |              |
|                                    | 2012               | 2011        | 2012             | 2011         |
| Service cost                       | \$ 1               | \$ 1        | \$ 2             | \$ 2         |
| Interest cost                      | 3                  | 3           | 6                | 7            |
| Amortization of prior service cost | 1                  | 1           | 2                | 1            |
| <b>Net periodic benefit cost</b>   | <b>\$ 5</b>        | <b>\$ 5</b> | <b>\$ 10</b>     | <b>\$ 10</b> |

Company contributions to its various pension plans are made in accordance with the applicable legislation in Canada and the United States and are determined by actuarial valuations. Actuarial valuations are generally required on an annual basis both in Canada and the United States. The latest actuarial valuations for funding purposes for the Company's Canadian pension plans, based on a valuation date of December 31, 2011, were filed in June 2012 and identified a going concern surplus of approximately \$1.1 billion and a solvency deficit of approximately \$1.3 billion calculated using the three year average of the Company's hypothetical windup ratio in accordance with the *Pension Benefit Standards Regulations, 1985*. Under Canadian legislation, the solvency deficit is required to be funded through special solvency payments, for which each annual amount is equal to one fifth of the solvency deficit, and is re-established at each valuation date.

In anticipation of its future funding requirements, the Company made voluntary contributions of \$450 million in the first quarter of 2012 and \$350 million in 2011 in excess of the required contributions mainly to strengthen the financial position of its main pension plan, the CN Pension Plan. These voluntary contributions can be treated as a prepayment against its required special solvency payments. As such,

**CANADIAN NATIONAL RAILWAY COMPANY**  
**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (U.S. GAAP)**

---

as at June 30, 2012, under the Company's current actuarial valuations, these voluntary contributions are expected to be sufficient to meet the Company's special solvency payment requirements for the CN Pension Plan to the end of 2014. Since 2010, the Company has made total voluntary contributions of \$1.1 billion.

Pension contributions made in the first six months of 2012 and 2011 of \$558 million and \$98 million, respectively, mainly represent contributions to the Company's main pension plan, the CN Pension Plan.

The Company continuously monitors the various economic elements that affect the level of contribution it considers necessary to maintain the financial health of its various pension plans. Currently, the Company expects to make total contributions in 2012 of approximately \$585 million for all its pension plans, including its defined contribution plans. These contributions are for the current service cost as determined under its current actuarial valuations and include voluntary contributions of \$450 million made in the first quarter. In view of the uncertainty associated with future pension plan returns and level of interest rates in the current economic environment, the Company is in the process of reviewing the merits of potentially contributing an additional \$250 million in 2012.

Additional information relating to the pension plans is provided in Note 12 – Pensions and other postretirement benefits to the Company's 2011 Annual Consolidated Financial Statements.

**Note 7 – Income taxes**

The Company recorded income tax expense of \$277 million for the three months ended June 30, 2012 and \$502 million for the six months ended June 30, 2012, compared to \$261 million and \$452 million, respectively, for the same periods in 2011. Included in the 2012 figures was a net income tax expense of \$28 million recorded in the second quarter consisting of a \$35 million income tax expense resulting from the enactment of higher provincial corporate income tax rates that was partly offset by a \$7 million income tax recovery resulting from the recapitalization of a foreign investment. Included in the 2011 figures was a net income tax expense of \$40 million recorded in the second quarter resulting from the enactment of state corporate income tax rate changes and other legislated state tax revisions.

**Note 8 - Major commitments and contingencies**

**A. Commitments**

As at June 30, 2012, the Company had commitments to acquire railroad ties, rail, freight cars, locomotives, and other equipment and services, as well as outstanding information technology service contracts and licenses, at an aggregate cost of \$980 million (\$727 million as at December 31, 2011). The Company also has remaining estimated commitments in relation to the acquisition of the principal lines of the former Elgin, Joliet and Eastern Railway Company of approximately \$120 million to be spent over the next few years for railroad infrastructure improvements, grade separation projects, as well as commitments under a series of agreements with individual communities and a comprehensive voluntary mitigation program established to address surrounding municipalities' concerns. The commitment for the grade separation projects is based on estimated costs provided by the Surface Transportation Board (STB) at the time of acquisition and could be subject to adjustment. In addition, remaining implementation costs associated with the U.S. federal government legislative requirement to implement positive train control (PTC) by 2015 are estimated to be approximately \$185 million (US\$180 million). The Company also has agreements with fuel suppliers to purchase approximately 67% of its estimated remaining 2012 volume, 55% of its anticipated 2013 volume and 16% of its anticipated 2014 volume at market prices prevailing on the date of the purchase.

**B. Contingencies**

In the normal course of business, the Company becomes involved in various legal actions seeking compensatory and occasionally punitive damages, including actions brought on behalf of various purported classes of claimants and claims relating to employee and third-party personal injuries, occupational disease and property damage, arising out of harm to individuals or property allegedly caused by, but not limited to, derailments or other accidents.

**CANADIAN NATIONAL RAILWAY COMPANY**  
**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (U.S. GAAP)**

---

*Proceedings against former CEO*

In February 2012, the Company's Board of Directors unanimously voted to forfeit and cancel the RSU payout of approximately \$18 million, the \$1.5 million annual retirement benefit, and other benefits (collectively the "Benefits") otherwise due to its former CEO, after determining that the former CEO was likely in breach of his non-compete and non-disclosure of confidential information conditions contained in the former CEO's employment agreement. The Company's determination was based on certain facts, including the former CEO's active participation in concert with the largest shareholder of its major competitor in Canada for the express purpose of installing the former CEO as Chief Executive Officer of the competitor; the former CEO's admission that he has taken a personal \$5 million stock position in the competitor; and statements by the former CEO and the largest shareholder to the effect that the former CEO has developed a strategic plan for the operation of the Company's competitor to make it a stronger competitor to the Company; the Company reasonably believes that any such strategic plan would necessarily draw upon the Company's confidential information, which would constitute a clear and material breach of the former CEO's employment agreement. The Company has filed legal proceedings in the United States District Court for the Northern District of Illinois seeking, among other things, a declaration that the Company's termination of the Benefits is valid. In June 2012, the former CEO was named President and CEO and a member of the Board of Directors of the Company's major competitor in Canada.

Liabilities can be derecognized only if the Company is legally released from its obligation, either judicially or by the creditor. As such, the Company, without prejudice, has not recorded a gain of approximately \$18 million from the cancellation of the former CEO's RSU payout pending a final resolution of the legal proceedings. In addition, a retirement benefit liability can only be terminated when the Company is relieved of its obligation under the benefit plan. The Company estimates the settlement gain associated with the former CEO's retirement benefit liability to be approximately \$21 million, which would be partially offset by past accumulated actuarial losses of approximately \$4 million. Pending a final resolution of the legal proceedings, the Company, without prejudice, has not recorded the net settlement gain that would result from the termination of the former CEO's retirement benefit plan.

The Company is also seeking to recover \$3 million of retirement benefits paid to the former CEO as the Company believes that the former CEO has failed to fulfill the terms of his employment agreement as well as reasonable legal fees and other costs. The Company has not recognized the recovery of these amounts.

*Canada*

Employee injuries are governed by the workers' compensation legislation in each province whereby employees may be awarded either a lump sum or a future stream of payments depending on the nature and severity of the injury. As such, the provision for employee injury claims is discounted. In the provinces where the Company is self-insured, costs related to employee work-related injuries are accounted for based on actuarially developed estimates of the ultimate cost associated with such injuries, including compensation, health care and third-party administration costs. A comprehensive actuarial study is generally performed at least on a triennial basis. For all other legal actions, the Company maintains, and regularly updates on a case-by-case basis, provisions for such items when the expected loss is both probable and can be reasonably estimated based on currently available information.

*United States*

Personal injury claims by the Company's employees, including claims alleging occupational disease and work-related injuries, are subject to the provisions of the Federal Employers' Liability Act (FELA). Employees are compensated under FELA for damages assessed based on a finding of fault through the U.S. jury system or through individual settlements. As such, the provision is undiscounted. With limited exceptions where claims are evaluated on a case-by-case basis, the Company follows an actuarial-based approach and accrues the expected cost for personal injury, including asserted and unasserted occupational disease claims, and property damage claims, based on actuarial estimates of their ultimate cost. A comprehensive actuarial study is performed annually.

For employee work-related injuries, including asserted occupational disease claims, and third-party claims, including grade crossing, trespasser and property damage claims, the actuarial valuation considers, among other factors, the Company's historical patterns of claims filings and payments. For unasserted occupational disease claims, the actuarial study includes the projection of the Company's experience into the future considering the potentially exposed population. The Company adjusts its liability based upon management's assessment and the results of the study. On an ongoing basis, management reviews and compares the assumptions inherent in the latest actuarial study with the current claim experience and, if required, adjustments to the liability are recorded.

As at June 30, 2012, the Company had aggregate reserves for personal injury and other claims of \$300 million, of which \$83 million was recorded as a current liability (\$310 million as at December 31, 2011, of which \$84 million was recorded as a current liability).

**CANADIAN NATIONAL RAILWAY COMPANY**  
**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (U.S. GAAP)**

---

Although the Company considers such provisions to be adequate for all its outstanding and pending claims, the final outcome with respect to actions outstanding or pending at June 30, 2012, or with respect to future claims, cannot be reasonably determined. When establishing provisions for contingent litigation, the Company considers, where a probable loss estimate cannot be made with reasonable certainty, a range of potential probable losses for each such matter, and records the amount it considers the most reasonable estimate within the range. However, when no amount within the range is a better estimate than any other amount, the minimum amount in the range is accrued. For matters where a loss is reasonably possible but not probable, a range of potential losses could not be estimated due to various factors which may include the limited availability of facts, the lack of demand for specific damages and the fact that proceedings were at an early stage. Based on information currently available, the Company believes that the eventual outcome of the actions against the Company will not, individually or in the aggregate, have a material adverse effect on the Company's consolidated financial position. However, due to the inherent inability to predict with certainty unforeseeable future developments, there can be no assurance that the ultimate resolution of these actions will not have a material adverse effect on the Company's results of operations, financial position or liquidity in a particular quarter or fiscal year.

**C. Environmental matters**

The Company's operations are subject to numerous federal, provincial, state, municipal and local environmental laws and regulations in Canada and the U.S. concerning, among other things, emissions into the air; discharges into waters; the generation, handling, storage, transportation, treatment and disposal of waste, hazardous substances, and other materials; decommissioning of underground and aboveground storage tanks; and soil and groundwater contamination. A risk of environmental liability is inherent in railroad and related transportation operations; real estate ownership, operation or control; and other commercial activities of the Company with respect to both current and past operations.

*Known existing environmental concerns*

The Company has identified approximately 310 sites at which it is or may be liable for remediation costs, in some cases along with other potentially responsible parties, associated with alleged contamination and is subject to environmental clean-up and enforcement actions, including those imposed by the United States Federal Comprehensive Environmental Response, Compensation and Liability Act of 1980 (CERCLA), also known as the Superfund law, or analogous state laws. CERCLA and similar state laws, in addition to other similar Canadian and U.S. laws, generally impose joint and several liability for clean-up and enforcement costs on current and former owners and operators of a site, as well as those whose waste is disposed of at the site, without regard to fault or the legality of the original conduct. The Company has been notified that it is a potentially responsible party for study and clean-up costs at approximately 10 sites governed by the Superfund law (and analogous state laws) for which investigation and remediation payments are or will be made or are yet to be determined and, in many instances, is one of several potentially responsible parties.

The ultimate cost of addressing these known contaminated sites cannot be definitely established given that the estimated environmental liability for any given site may vary depending on the nature and extent of the contamination; the nature of anticipated response actions, taking into account the available clean-up techniques; evolving regulatory standards governing environmental liability; and the number of potentially responsible parties and their financial viability. As a result, liabilities are recorded based on the results of a four-phase assessment conducted on a site-by-site basis. A liability is initially recorded when environmental assessments occur, remedial efforts are probable, and when the costs, based on a specific plan of action in terms of the technology to be used and the extent of the corrective action required, can be reasonably estimated. The Company estimates the costs related to a particular site using cost scenarios established by external consultants based on the extent of contamination and expected costs for remedial efforts. In the case of multiple parties, the Company accrues its allocable share of liability taking into account the Company's alleged responsibility, the number of potentially responsible parties and their ability to pay their respective share of the liability. Adjustments to initial estimates are recorded as additional information becomes available.

The Company's provision for specific environmental sites is undiscounted and includes costs for remediation and restoration of sites, as well as monitoring costs. Environmental accruals, which are classified as Casualty and other in the Consolidated Statement of Income, include amounts for newly identified sites or contaminants as well as adjustments to initial estimates. Recoveries of environmental remediation costs from other parties are recorded as assets when their receipt is deemed probable.

As at June 30, 2012, the Company had aggregate accruals for environmental costs of \$120 million, of which \$34 million was recorded as a current liability (\$152 million as at December 31, 2011, of which \$63 million was recorded as a current liability). The Company anticipates that the majority of the liability at June 30, 2012 will be paid out over the next five years. However, some costs may be paid out over a longer period. In situations where the Company expects to recover certain accrued remediation costs associated with alleged contamination, a receivable is recorded in Intangible and other assets for such recoverable amount. Based on the information currently available, the Company considers its provisions to be adequate.

**CANADIAN NATIONAL RAILWAY COMPANY**  
**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (U.S. GAAP)**

---

*Unknown existing environmental concerns*

While the Company believes that it has identified the costs likely to be incurred for environmental matters in the next several years based on known information, the discovery of new facts, future changes in laws, the possibility of releases of hazardous materials into the environment and the Company's ongoing efforts to identify potential environmental liabilities that may be associated with its properties may result in the identification of additional environmental liabilities and related costs. The magnitude of such additional liabilities and the costs of complying with future environmental laws and containing or remediating contamination cannot be reasonably estimated due to many factors, including:

- (i) the lack of specific technical information available with respect to many sites;
- (ii) the absence of any government authority, third-party orders, or claims with respect to particular sites;
- (iii) the potential for new or changed laws and regulations and for development of new remediation technologies and uncertainty regarding the timing of the work with respect to particular sites; and
- (iv) the determination of the Company's liability in proportion to other potentially responsible parties and the ability to recover costs from any third parties with respect to particular sites.

Therefore, the likelihood of any such costs being incurred or whether such costs would be material to the Company cannot be determined at this time. There can thus be no assurance that liabilities or costs related to environmental matters will not be incurred in the future, or will not have a material adverse effect on the Company's financial position or results of operations in a particular quarter or fiscal year, or that the Company's liquidity will not be adversely impacted by such liabilities or costs, although management believes, based on current information, that the costs to address environmental matters will not have a material adverse effect on the Company's financial position or liquidity. Costs related to any unknown existing or future contamination will be accrued in the period in which they become probable and reasonably estimable.

***D. Guarantees and indemnifications***

In the normal course of business, the Company, including certain of its subsidiaries, enters into agreements that may involve providing guarantees or indemnifications to third parties and others, which may extend beyond the term of the agreements. These include, but are not limited to, residual value guarantees on operating leases, standby letters of credit and surety and other bonds, and indemnifications that are customary for the type of transaction or for the railway business.

The Company is required to recognize a liability for the fair value of the obligation undertaken in issuing certain guarantees on the date the guarantee is issued or modified. In addition, where the Company expects to make a payment in respect of a guarantee, a liability will be recognized to the extent that one has not yet been recognized.

*(i) Guarantee of residual values of operating leases*

The Company has guaranteed a portion of the residual values of certain of its assets under operating leases with expiry dates between 2012 and 2020, for the benefit of the lessor. If the fair value of the assets, at the end of their respective lease term, is less than the fair value, as estimated at the inception of the lease, then the Company must, under certain conditions, compensate the lessor for the shortfall. At June 30, 2012, the maximum exposure in respect of these guarantees was \$137 million. There are no recourse provisions to recover any amounts from third parties.

*(ii) Other guarantees*

As at June 30, 2012, the Company, including certain of its subsidiaries, has granted \$502 million of irrevocable standby letters of credit and \$11 million of surety and other bonds, issued by highly rated financial institutions, to third parties to indemnify them in the event the Company does not perform its contractual obligations. As at June 30, 2012, the maximum potential liability under these guarantee instruments was \$513 million, of which \$442 million related to workers' compensation and other employee benefit liabilities and \$71 million related to equipment under leases and other liabilities. The letters of credit were drawn on the Company's bilateral letter of credit facilities. The Company has not recorded a liability as at June 30, 2012 with respect to these guarantee instruments as they relate to the Company's future performance and the Company does not expect to make any payments under these guarantee instruments. The majority of the guarantee instruments mature at various dates between 2012 and 2015.

**CANADIAN NATIONAL RAILWAY COMPANY**  
**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (U.S. GAAP)**

---

*(iii) General indemnifications*

In the normal course of business, the Company has provided indemnifications, customary for the type of transaction or for the railway business, in various agreements with third parties, including indemnification provisions where the Company would be required to indemnify third parties and others. Indemnifications are found in various types of contracts with third parties which include, but are not limited to:

- (a) contracts granting the Company the right to use or enter upon property owned by third parties such as leases, easements, trackage rights and sidetrack agreements;
- (b) contracts granting rights to others to use the Company's property, such as leases, licenses and easements;
- (c) contracts for the sale of assets;
- (d) contracts for the acquisition of services;
- (e) financing agreements;
- (f) trust indentures, fiscal agency agreements, underwriting agreements or similar agreements relating to debt or equity securities of the Company and engagement agreements with financial advisors;
- (g) transfer agent and registrar agreements in respect of the Company's securities;
- (h) trust and other agreements relating to pension plans and other plans, including those establishing trust funds to secure payment to certain officers and senior employees of special retirement compensation arrangements;
- (i) pension transfer agreements;
- (j) master agreements with financial institutions governing derivative transactions;
- (k) settlement agreements with insurance companies or other third parties whereby such insurer or third party has been indemnified for any present or future claims relating to insurance policies, incidents or events covered by the settlement agreements; and
- (l) acquisition agreements.

To the extent of any actual claims under these agreements, the Company maintains provisions for such items, which it considers to be adequate. Due to the nature of the indemnification clauses, the maximum exposure for future payments may be material. However, such exposure cannot be reasonably determined.

During the period, the Company entered into various indemnification contracts with third parties for which the maximum exposure for future payments cannot be reasonably determined. As a result, the Company was unable to determine the fair value of these guarantees and accordingly, no liability was recorded. There are no recourse provisions to recover any amounts from third parties.

**Note 9 - Financial instruments**

For financial assets and liabilities measured at fair value on a recurring basis, fair value is the price the Company would receive to sell an asset or pay to transfer a liability in an orderly transaction with a market participant at the measurement date. In the absence of active markets for identical assets or liabilities, such measurements involve developing assumptions based on market observable data and, in the absence of such data, internal information that is believed to be consistent with what market participants would use in a hypothetical transaction that occurs at the measurement date. Observable inputs reflect market data obtained from independent sources, while unobservable inputs reflect the Company's market assumptions. Preference is given to observable inputs. These two types of inputs create the following fair value hierarchy:

Level 1: Quoted prices for identical instruments in active markets.

Level 2: Quoted prices for similar instruments in active markets; quoted prices for identical or similar instruments in markets that are not active; and model-derived valuations whose inputs are observable or whose significant value drivers are observable.

Level 3: Significant inputs to the valuation model are unobservable.

The Company uses the following methods and assumptions to estimate the fair value of each class of financial instruments for which the carrying amounts are included in the Consolidated Balance Sheet under the following captions:

*(i) Cash and cash equivalents, Restricted cash and cash equivalents, Accounts receivable, Other current assets, Accounts payable and other:*  
The carrying amounts approximate fair value because of the short maturity of these instruments. Cash and cash equivalents and Restricted cash and cash equivalents include highly liquid investments purchased three months or less from maturity and are classified as Level 1. Accounts receivable, Other current assets, and Accounts payable and other are classified as Level 2 as they may not be priced using quoted prices, but rather determined from market observable information.

**CANADIAN NATIONAL RAILWAY COMPANY**  
**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (U.S. GAAP)**

*(ii) Intangible and other assets:*

Included in Intangible and other assets are equity investments for which the carrying value approximates the fair value, with the exception of certain cost investments for which the fair value is estimated based on the Company's proportionate share of the underlying net assets. Intangible and other assets are classified as Level 3 as their fair value is based on significant unobservable inputs.

*(iii) Debt:*

The fair value of the Company's debt is estimated based on the quoted market prices for the same or similar debt instruments, as well as discounted cash flows using current interest rates for debt with similar terms, company rating, and remaining maturity. Debt is classified as Level 2 as it may not be priced using quoted prices for identical instruments in active markets, but rather determined from quoted prices for similar instruments in active markets.

The following table presents the carrying amounts and estimated fair values of the Company's financial instruments as at June 30, 2012 and December 31, 2011 for which the carrying values on the Consolidated Balance Sheet are different from their fair values:

| <i>In millions</i>           | June 30, 2012   |            | December 31, 2011 |            |
|------------------------------|-----------------|------------|-------------------|------------|
|                              | Carrying amount | Fair value | Carrying amount   | Fair value |
| <i>Financial assets</i>      |                 |            |                   |            |
| Investments                  | \$ 30           | \$ 125     | \$ 31             | \$ 126     |
| <i>Financial liabilities</i> |                 |            |                   |            |
| Total debt                   | \$ 6,775        | \$ 8,293   | \$ 6,576          | \$ 7,978   |

**Note 10 - Earnings per share**

The following table provides a reconciliation between basic and diluted earnings per share:

| <i>In millions, except per share data</i>   | Three months ended |         | Six months ended |          |
|---|--------------------|---------|------------------|----------|
|   | June 30            |         | June 30          |          |
|   | 2012               | 2011    | 2012             | 2011     |
| Net income                                  | \$ 631             | \$ 538  | \$ 1,406         | \$ 1,206 |
| Weighted-average shares outstanding         | 437.2              | 453.9   | 439.1            | 456.1    |
| Effect of stock options                     | 2.3                | 3.2     | 2.4              | 3.3      |
| Weighted-average diluted shares outstanding | 439.5              | 457.1   | 441.5            | 459.4    |
| Basic earnings per share                    | \$ 1.44            | \$ 1.19 | \$ 3.20          | \$ 2.64  |
| Diluted earnings per share                  | \$ 1.44            | \$ 1.18 | \$ 3.18          | \$ 2.63  |

Basic earnings per share are calculated based on the weighted-average number of common shares outstanding over each period. Diluted earnings per share are calculated based on the weighted-average diluted shares outstanding using the treasury stock method, which assumes that any proceeds received from the exercise of in-the-money stock options would be used to purchase common shares at the average market price for the period. The weighted-average number of stock options that were not included in the calculation of diluted earnings per share, as their inclusion would have had an anti-dilutive impact, was 0.1 million for both the three and six months ended June 30, 2012, and 0.1 million for both the corresponding periods in 2011.

**Note 11 - Comparative figures**

Certain figures previously reported in 2011 have been reclassified to conform with the basis of presentation adopted in 2012.

**CANADIAN NATIONAL RAILWAY COMPANY**  
**SELECTED RAILROAD STATISTICS (U.S. GAAP) - unaudited**

|  | Three months ended |        | Six months ended |         |
|--|--------------------|--------|------------------|---------|
|  | June 30            |        | June 30          |         |
|  | 2012               | 2011   | 2012             | 2011    |
| <b>Statistical operating data</b>                                      |                    |        |                  |         |
| Rail freight revenues (\$ millions)                                    | 2,274              | 2,016  | 4,421            | 3,920   |
| Gross ton miles (GTM) (millions)                                       | 96,886             | 89,615 | 189,479          | 176,282 |
| Revenue ton miles (RTM) (millions)                                     | 50,324             | 46,683 | 99,373           | 92,836  |
| Carloads (thousands)   | 1,286              | 1,234  | 2,491            | 2,380   |
| Route miles (includes Canada and the U.S.) <sup>(1)</sup>              | 20,000             | 20,500 | 20,000           | 20,500  |
| Employees (end of period)  | 23,736             | 23,431 | 23,736           | 23,431  |
| Employees (average for the period)                                     | 23,745             | 23,169 | 23,473           | 22,789  |
| <b>Productivity</b>  |                    |        |                  |         |
| Operating ratio (%)  | 61.3               | 61.3   | 63.6             | 65.0    |
| Rail freight revenue per RTM (cents)                                   | 4.52               | 4.32   | 4.45             | 4.22    |
| Rail freight revenue per carload (\$)                                  | 1,768              | 1,634  | 1,775            | 1,647   |
| Operating expenses per GTM (cents)                                     | 1.61               | 1.55   | 1.64             | 1.60    |
| Labor and fringe benefits expense per GTM (cents)                      | 0.52               | 0.48   | 0.53             | 0.51    |
| GTMs per average number of employees (thousands)                       | 4,080              | 3,868  | 8,072            | 7,735   |
| Diesel fuel consumed (US gallons in millions)                          | 97.4               | 91.3   | 194.3            | 184.2   |
| Average fuel price (\$/US gallon)                                      | 3.41               | 3.42   | 3.47             | 3.31    |
| GTMs per US gallon of fuel consumed                                    | 995                | 982    | 975              | 957     |
| <b>Safety indicators</b>   |                    |        |                  |         |
| Injury frequency rate per 200,000 person hours <sup>(2)</sup>          | 1.35               | 1.71   | 1.29             | 1.58    |
| Accident rate per million train miles <sup>(2)</sup>                   | 2.19               | 2.44   | 2.18             | 2.36    |
| <b>Financial ratio</b>   |                    |        |                  |         |
| Debt-to-total capitalization ratio (% at end of period) <sup>(3)</sup> | 37.8               | 34.2   | 37.8             | 34.2    |

(1) Rounded to the nearest hundred miles.

(2) Based on Federal Railroad Administration (FRA) reporting criteria.

(3) Debt-to-total capitalization is calculated as total long-term debt plus current portion of long-term debt, divided by the sum of total debt plus total shareholders' equity.

Certain of the 2011 comparative figures have been restated to conform with the 2012 presentation. Such statistical data and related productivity measures are based on estimated data available at such time and are subject to change as more complete information becomes available.

**CANADIAN NATIONAL RAILWAY COMPANY**  
**SUPPLEMENTARY INFORMATION (U.S. GAAP) - unaudited**

|   | Three months ended June 30 |        |                         |   | Six months ended June 30 |        |                         |   |
|---|----------------------------|--------|-------------------------|---|--------------------------|--------|-------------------------|---|
|   | 2012                       | 2011   | % Change<br>Fav (Unfav) | % Change at<br>constant<br>currency<br>Fav (Unfav) <sup>(1)</sup> | 2012                     | 2011   | % Change<br>Fav (Unfav) | % Change at<br>constant<br>currency<br>Fav (Unfav) <sup>(1)</sup> |
| <b>Revenues (millions of dollars)</b>           |                            |        |                         |   |                          |        |                         |   |
| Petroleum and chemicals                         | 405                        | 340    | 19%                     | 16%   | 797                      | 682    | 17%                     | 15%   |
| Metals and minerals                             | 293                        | 245    | 20%                     | 16%   | 566                      | 454    | 25%                     | 22%   |
| Forest products                                 | 344                        | 317    | 9%                      | 6%  | 672                      | 616    | 9%                      | 7%  |
| Coal  | 187                        | 162    | 15%                     | 13%   | 354                      | 303    | 17%                     | 15%   |
| Grain and fertilizers                           | 366                        | 368    | (1%)                    | (3%)  | 763                      | 774    | (1%)                    | (3%)  |
| Intermodal                                      | 526                        | 454    | 16%                     | 15%   | 986                      | 846    | 17%                     | 16%   |
| Automotive                                      | 153                        | 130    | 18%                     | 15%   | 283                      | 245    | 16%                     | 13%   |
| Total rail freight revenues                     | 2,274                      | 2,016  | 13%                     | 10%   | 4,421                    | 3,920  | 13%                     | 11%   |
| Other revenues                                  | 269                        | 244    | 10%                     | 8%  | 468                      | 424    | 10%                     | 9%  |
| Total revenues                                  | 2,543                      | 2,260  | 13%                     | 10%   | 4,889                    | 4,344  | 13%                     | 11%   |
| <b>Revenue ton miles (millions)</b>             |                            |        |                         |   |                          |        |                         |   |
| Petroleum and chemicals                         | 8,967                      | 7,847  | 14%                     | 14%   | 17,834                   | 16,076 | 11%                     | 11%   |
| Metals and minerals                             | 5,069                      | 4,611  | 10%                     | 10%   | 10,007                   | 8,568  | 17%                     | 17%   |
| Forest products                                 | 7,522                      | 7,302  | 3%                      | 3%  | 14,988                   | 14,433 | 4%                      | 4%  |
| Coal  | 6,091                      | 5,330  | 14%                     | 14%   | 11,600                   | 9,949  | 17%                     | 17%   |
| Grain and fertilizers                           | 10,616                     | 11,157 | (5%)                    | (5%)  | 22,197                   | 24,116 | (8%)                    | (8%)  |
| Intermodal                                      | 11,272                     | 9,756  | 16%                     | 16%   | 21,290                   | 18,374 | 16%                     | 16%   |
| Automotive                                      | 787                        | 680    | 16%                     | 16%   | 1,457                    | 1,320  | 10%                     | 10%   |
|   | 50,324                     | 46,683 | 8%                      | 8%  | 99,373                   | 92,836 | 7%                      | 7%  |
| <b>Rail freight revenue / RTM (cents)</b>       |                            |        |                         |   |                          |        |                         |   |
| Total rail freight revenue per RTM              | 4.52                       | 4.32   | 5%                      | 2%  | 4.45                     | 4.22   | 5%                      | 4%  |
| <b>Commodity groups:</b>                        |                            |        |                         |   |                          |        |                         |   |
| Petroleum and chemicals                         | 4.52                       | 4.33   | 4%                      | 1%  | 4.47                     | 4.24   | 5%                      | 3%  |
| Metals and minerals                             | 5.78                       | 5.31   | 9%                      | 5%  | 5.66                     | 5.30   | 7%                      | 5%  |
| Forest products                                 | 4.57                       | 4.34   | 5%                      | 3%  | 4.48                     | 4.27   | 5%                      | 3%  |
| Coal  | 3.07                       | 3.04   | 1%                      | (1%)  | 3.05                     | 3.05   | -                       | (1%)  |
| Grain and fertilizers                           | 3.45                       | 3.30   | 5%                      | 2%  | 3.44                     | 3.21   | 7%                      | 6%  |
| Intermodal                                      | 4.67                       | 4.65   | -                       | (1%)  | 4.63                     | 4.60   | 1%                      | -   |
| Automotive                                      | 19.44                      | 19.12  | 2%                      | (1%)  | 19.42                    | 18.56  | 5%                      | 2%  |
| <b>Carloads (thousands)</b>                     |                            |        |                         |   |                          |        |                         |   |
| Petroleum and chemicals                         | 146                        | 138    | 6%                      | 6%  | 292                      | 278    | 5%                      | 5%  |
| Metals and minerals                             | 268                        | 265    | 1%                      | 1%  | 513                      | 480    | 7%                      | 7%  |
| Forest products                                 | 113                        | 113    | -                       | -   | 225                      | 221    | 2%                      | 2%  |
| Coal  | 109                        | 113    | (4%)                    | (4%)  | 215                      | 232    | (7%)                    | (7%)  |
| Grain and fertilizers                           | 139                        | 145    | (4%)                    | (4%)  | 282                      | 305    | (8%)                    | (8%)  |
| Intermodal                                      | 451                        | 400    | 13%                     | 13%   | 850                      | 752    | 13%                     | 13%   |
| Automotive                                      | 60                         | 60     | -                       | -   | 114                      | 112    | 2%                      | 2%  |
|   | 1,286                      | 1,234  | 4%                      | 4%  | 2,491                    | 2,380  | 5%                      | 5%  |
| <b>Rail freight revenue / carload (dollars)</b> |                            |        |                         |   |                          |        |                         |   |
| Total rail freight revenue per carload          | 1,768                      | 1,634  | 8%                      | 6%  | 1,775                    | 1,647  | 8%                      | 6%  |
| <b>Commodity groups:</b>                        |                            |        |                         |   |                          |        |                         |   |
| Petroleum and chemicals                         | 2,774                      | 2,464  | 13%                     | 10%   | 2,729                    | 2,453  | 11%                     | 9%  |
| Metals and minerals                             | 1,093                      | 925    | 18%                     | 15%   | 1,103                    | 946    | 17%                     | 14%   |
| Forest products                                 | 3,044                      | 2,805  | 9%                      | 6%  | 2,987                    | 2,787  | 7%                      | 5%  |
| Coal  | 1,716                      | 1,434  | 20%                     | 17%   | 1,647                    | 1,306  | 26%                     | 24%   |
| Grain and fertilizers                           | 2,633                      | 2,538  | 4%                      | 1%  | 2,706                    | 2,538  | 7%                      | 5%  |
| Intermodal                                      | 1,166                      | 1,135  | 3%                      | 2%  | 1,160                    | 1,125  | 3%                      | 2%  |
| Automotive                                      | 2,550                      | 2,167  | 18%                     | 15%   | 2,482                    | 2,188  | 13%                     | 11%   |

(1) See supplementary schedule entitled Non-GAAP Measures for an explanation of this Non-GAAP measure.

Such statistical data and related productivity measures are based on estimated data available at such time and are subject to change as more complete information becomes available.

**CANADIAN NATIONAL RAILWAY COMPANY**  
**NON-GAAP MEASURES - unaudited**

**Adjusted performance measures**

For the three and six months ended June 30, 2012, the Company reported adjusted net income of \$659 million, or \$1.50 per diluted share and \$1,182 million, or \$2.67 per diluted share, respectively. The adjusted figures for the three and six months ended June 30, 2012 exclude a net income tax expense of \$28 million (\$0.06 per diluted share) consisting of a \$35 million income tax expense resulting from the enactment of higher provincial corporate income tax rates that was partly offset by a \$7 million income tax recovery resulting from the recapitalization of a foreign investment. The adjusted figures for the six months ended June 30, 2012 also exclude the gain on disposal of a segment of the Bala and a segment of the Oakville subdivisions of \$281 million, or \$252 million after-tax (\$0.57 per diluted share).

For the three and six months ended June 30, 2011, the Company reported adjusted net income of \$578 million, or \$1.26 per diluted share and \$992 million, or \$2.16 per diluted share, respectively. The adjusted figures for the three and six months ended June 30, 2011 exclude a net income tax expense of \$40 million (\$0.08 per diluted share) resulting from the enactment of state corporate income tax rate changes and other legislated state tax revisions. The adjusted figures for the six months ended June 30, 2011 also exclude a gain on disposal of a segment of the Company's Kingston subdivision of \$288 million, or \$254 million after-tax (\$0.55 per diluted share).

Management believes that adjusted net income and adjusted earnings per share are useful measures of performance that can facilitate period-to-period comparisons, as they exclude items that do not necessarily arise as part of the normal day-to-day operations of the Company and could distort the analysis of trends in business performance. The exclusion of such items in adjusted net income and adjusted earnings per share does not, however, imply that such items are necessarily non-recurring. These adjusted measures do not have any standardized meaning prescribed by GAAP and may, therefore, not be comparable to similar measures presented by other companies. The reader is advised to read all information provided in the Company's 2012 unaudited Interim Consolidated Financial Statements and Notes thereto. The following tables provide a reconciliation of net income and earnings per share, as reported for the three and six months ended June 30, 2012 and 2011, to the adjusted performance measures presented herein.

| <i>In millions, except per share data</i> | Three months ended<br>June 30, 2012 |              |               | Six months ended<br>June 30, 2012 |                 |                 |
|---|-------------------------------------|--------------|---------------|-----------------------------------|-----------------|-----------------|
|   | Reported                            | Adjustments  | Adjusted      | Reported                          | Adjustments     | Adjusted        |
| Revenues                                  | \$ 2,543                            | \$ -         | \$ 2,543      | \$ 4,889                          | \$ -            | \$ 4,889        |
| Operating expenses                        | 1,558                               | -            | 1,558         | 3,111                             | -               | 3,111           |
| Operating income                          | 985                                 | -            | 985           | 1,778                             | -               | 1,778           |
| Interest expense                          | (86)                                | -            | (86)          | (172)                             | -               | (172)           |
| Other income                              | 9                                   | -            | 9             | 302                               | (281)           | 21              |
| Income before income taxes                | 908                                 | -            | 908           | 1,908                             | (281)           | 1,627           |
| Income tax expense                        | (277)                               | 28           | (249)         | (502)                             | 57              | (445)           |
| <b>Net income</b>                         | <b>\$ 631</b>                       | <b>\$ 28</b> | <b>\$ 659</b> | <b>\$ 1,406</b>                   | <b>\$ (224)</b> | <b>\$ 1,182</b> |
| <b>Operating ratio</b>                    | <b>61.3%</b>                        |              | <b>61.3%</b>  | <b>63.6%</b>                      |                 | <b>63.6%</b>    |
| Basic earnings per share                  | \$ 1.44                             | \$ 0.06      | \$ 1.50       | \$ 3.20                           | \$ (0.51)       | \$ 2.69         |
| Diluted earnings per share                | \$ 1.44                             | \$ 0.06      | \$ 1.50       | \$ 3.18                           | \$ (0.51)       | \$ 2.67         |

**CANADIAN NATIONAL RAILWAY COMPANY**  
**NON-GAAP MEASURES - unaudited**

| <i>In millions, except per share data</i> | Three months ended<br>June 30, 2011 |              |               | Six months ended<br>June 30, 2011 |                 |               |
|---|-------------------------------------|--------------|---------------|-----------------------------------|-----------------|---------------|
|   | Reported                            | Adjustments  | Adjusted      | Reported                          | Adjustments     | Adjusted      |
| Revenues                                  | \$ 2,260                            | \$ -         | \$ 2,260      | \$ 4,344                          | \$ -            | \$ 4,344      |
| Operating expenses                        | 1,386                               | -            | 1,386         | 2,825                             | -               | 2,825         |
| Operating income                          | 874                                 | -            | 874           | 1,519                             | -               | 1,519         |
| Interest expense                          | (85)                                | -            | (85)          | (171)                             | -               | (171)         |
| Other income                              | 10                                  | -            | 10            | 310                               | (288)           | 22            |
| Income before income taxes                | 799                                 | -            | 799           | 1,658                             | (288)           | 1,370         |
| Income tax expense                        | (261)                               | 40           | (221)         | (452)                             | 74              | (378)         |
| <b>Net income</b>                         | <b>\$ 538</b>                       | <b>\$ 40</b> | <b>\$ 578</b> | <b>\$ 1,206</b>                   | <b>\$ (214)</b> | <b>\$ 992</b> |
| <b>Operating ratio</b>                    | <b>61.3%</b>                        |              | <b>61.3%</b>  | <b>65.0%</b>                      |                 | <b>65.0%</b>  |
| Basic earnings per share                  | \$ 1.19                             | \$ 0.08      | \$ 1.27       | \$ 2.64                           | \$ (0.47)       | \$ 2.17       |
| Diluted earnings per share                | \$ 1.18                             | \$ 0.08      | \$ 1.26       | \$ 2.63                           | \$ (0.47)       | \$ 2.16       |

**Constant currency**

Although CN conducts its business and reports its earnings in Canadian dollars, a large portion of revenues and expenses is denominated in US dollars. As such, the Company's results are affected by exchange-rate fluctuations.

Financial results at "constant currency" allow results to be viewed without the impact of fluctuations in foreign currency exchange rates, thereby facilitating period-to-period comparisons in the analysis of trends in business performance. Measures at constant currency are considered non-GAAP measures and do not have any standardized meaning prescribed by GAAP and may, therefore, not be comparable to similar measures presented by other companies. Financial results at constant currency are obtained by translating the current period results denominated in US dollars at the foreign exchange rates of the comparable period of the prior year. The average foreign exchange rate for both the three and six months ended June 30, 2012 was \$1.01 per US\$1.00, and \$0.97 and \$0.98 per US\$1.00, respectively, for the three and six months ended June 30, 2011.

On a constant currency basis, the Company's 2012 second quarter and first half net income would have been lower by \$13 million and \$17 million, respectively, or \$0.03 and \$0.04 per diluted share, respectively. The following table presents a reconciliation of 2012 net income as reported to net income on a constant currency basis:

| <i>In millions</i>   | Three months ended<br>June 30, 2012 | Six months ended<br>June 30, 2012 |
|--|-------------------------------------|-----------------------------------|
| Net income, as reported  | \$ 631                              | \$ 1,406                          |
| <i>Add back:</i>   |                                     |                                   |
| Positive impact due to the weakening Canadian dollar included in net income                | (10)                                | (13)                              |
| <i>Add:</i>  |                                     |                                   |
| Decrease due to the weakening Canadian dollar on additional year-over-year US\$ net income | (3)                                 | (4)                               |
| Impact of foreign exchange using constant currency rates                                   | (13)                                | (17)                              |
| <b>Net income, on a constant currency basis</b>  | <b>\$ 618</b>                       | <b>\$ 1,389</b>                   |

**CANADIAN NATIONAL RAILWAY COMPANY**  
**NON-GAAP MEASURES - unaudited**

**Free cash flow**

The Company generated \$655 million and \$703 million of free cash flow for the three and six months ended June 30, 2012, respectively, compared to \$378 million and \$823 million for the same periods in 2011, respectively. Free cash flow does not have any standardized meaning prescribed by GAAP and may, therefore, not be comparable to similar measures presented by other companies. The Company believes that free cash flow is a useful measure of performance as it demonstrates the Company's ability to generate cash after the payment of capital expenditures and dividends. The Company defines free cash flow as the sum of net cash provided by operating activities, adjusted for changes in cash and cash equivalents resulting from foreign exchange fluctuations; and net cash used in investing activities, adjusted for changes in restricted cash and cash equivalents, if any, the impact of major acquisitions, if any; and the payment of dividends, calculated as follows:

| <i>In millions</i>   | Three months ended |        | Six months ended |          |
|--|--------------------|--------|------------------|----------|
|  | June 30            |        | June 30          |          |
|  | 2012               | 2011   | 2012             | 2011     |
| Net cash provided by operating activities  | \$ 1,211           | \$ 899 | \$ 1,336         | \$ 1,398 |
| Net cash used in investing activities  | (366)              | (841)  | (277)            | (748)    |
| Net cash provided before financing activities  | 845                | 58     | 1,059            | 650      |
| <i>Adjustments:</i>  |                    |        |                  |          |
| Dividends paid   | (163)              | (147)  | (328)            | (296)    |
| Change in restricted cash and cash equivalents   | (27)               | 467    | (27)             | 467      |
| Effect of foreign exchange fluctuations on US dollar-denominated cash and cash equivalents | -                  | -      | (1)              | 2        |
| <i>Free cash flow</i>  | \$ 655             | \$ 378 | \$ 703           | \$ 823   |